

## Message Text

UNCLASSIFIED

PAGE 01 NEW DE 13542 081509Z

42

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 CIAE-00 INR-07 NSAE-00 TRSE-00

SP-02 OMB-01 CIEP-02 PA-02 PRS-01 USIA-15 AID-05 H-02

OPIC-06 XMB-04 FRB-01 /066 W  
----- 034168

R 081130Z OCT 75

FM AMEMBASSY NEW DELHI

TO SECSTATE WASHDC 1635

INFO USDOC WASHDC

AMCONSUL BOMBAY

AMCONSUL CALCUTTA

AMCONSUL MADRAS

UNCLAS NEW DELHI 13542

E.O. 11652: N/A

TAGS: ETRD

SUBJECT: INDO-US CHAMBER OF COMMERCE DELEGATION TO  
VISIT US

1. THE INDO-AMERICAN CHAMBER OF COMMERCE PLANS TO SEND A DELEGATION TO THE US NOVEMBER 17--DECEMBER 5, FOR THE GENERAL PURPOSE OF PROMOTING INDO-US RELATIONS. IT WILL BE LED BY TIMOTHY IRVIN, MANAGER OF THE BOMBAY BRANCH OF THE BANK OF AMERICA AND PRESIDENT OF THE CHAMBER. MEMBERSHIP WILL TOTAL ABOUT TWELVE, INCLUDING REPRESENTATIVES OF THE TRADE DEVELOPMENT AUTHORITY (TDA), THE STATE TRADING CORPORATION (STC), HINDUSTAN MACHINE TOOL COMPANY, AS WELL AS REPRESENTATIVES FROM PRIVATE INDUSTRY WHO ARE MEMBERS OF THE CHAMBER. BY SENDING THE DELEGATION THE CHAMBER HOPES TO INCREASE ITS STATURE AND CREDIBILITY IN INDIA WHICH IS AN OBJECTIVE WE FULLY SUPPORT.

2. THE CHAMBER HAS SET FORTH THE FOLLOWING PRELIMINARY SCHEDULE:

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 NEW DE 13542 081509Z

NOVEMBER 17--NOVEMBER 19: WASHINGTON

NOVEMBER 20--NOVEMBER 21: NEW YORK  
NOVEMBER 24--NOVEMBER 25: PITTSBURGH, DETROIT, BOSTON  
NOVEMBER 26--NOVEMBER 30: SAN FRANCISCO  
DECEMBER 1--DECEMBER 2: HOUSTON  
DECEMBER 3: ATLANTA  
DECEMBER 4: CHICAGO

3. IN WASHINGTON THE DELEGATION WOULD LIKE TO HAVE BRIEFINGS AT THE DEPARTMENTS OF STATE AND COMMERCE AS WELL AS MEETINGS WITH THE US CHAMBER OF COMMERCE AND THE NATIONAL ASSOCIATION OF MANUFACTURERS. IT WOULD HOPE TO CALL ON THE SECRETARY OR UNDER SECRETARY OF COMMERCE AND OTHER APPROPRIATE HIGH-LEVEL OFFICIALS AND WOULD LIKE MEETINGS WITH CONGRESSMEN. (SENATOR EAGLETON WOULD APPEAR TO BE A GOOD POSSIBILITY.)

4. IN OTHER CITIES THE DELEGATION WOULD LIKE DISCUSSIONS WITH MAJOR BUSINESSMEN AND BANKERS AS WELL AS WITH TRADE ASSOCIATIONS OR LOCAL CHAMBERS OF COMMERCE. LEADERS OF THE DELEGATION WILL BE PREPARED TO ADDRESS LOCAL GROUPS ON INDO-US BUSINESS RELATIONS. PRESS INTERVIEWS AND MEDIA APPEARANCES WOULD ALSO BE APPROPRIATE AS THE DELEGATION DESIRES TO MAXIMIZE ITS PUBLIC EXPOSURE.

5. IN ADDITION, IN NEW YORK THE DELEGATION WOULD LIKE TO MEET WITH THE AMERICAN IMPORTERS ASSOCIATION INC., AND VISIT A FOREIGN TRADE ZONE. FOR VISITS TO PITTSBURGH, DETROIT AND BOSTON THE DELEGATION WILL BE DIVIDED. IN SAN FRANCISCO AND BOSTON THE DELEGATION WOULD LIKE TO TALK TO MAJOR NATIONAL AND INTERNATIONAL CONSTRUCTION COMPANIES FOR THE PURPOSE OF ASCERTAINING THE INTEREST OF US FIRMS IN SUBCONTRACTING ENGINEERING AND DESIGN WORK ON THIRD COUNTRY OPERATIONS TO INDIAN FIRMS. MEMBERS OF THE DELEGATION WILL ALSO BE INTERESTED IN DOING BUSINESS FOR THE INDUSTRIES THEY REPRESENT (AS WELL AS FOR THEMSELVES).

6. TRAVEL ARRANGEMENTS AND HOTEL RESERVATIONS WILL BE MADE FROM HERE THROUGH A LOCAL TRAVEL AGENCY. AS WE SEE IT, HOWEVER, WE WILL NEED TO PITCH IN ON SCHEDULING APPOINTMENTS IN THE INDIVIDUAL CITIES.

UNCLASSIFIED

UNCLASSIFIED

PAGE 03 NEW DE 13542 081509Z

7. COMMENT: THIS EMBASSY HAS BEEN CLOSELY ASSOCIATED WITH THE DEVELOPMENT OF THIS TRADE DELEGATION FOR A NUMBER OF MONTHS. AMBASSADOR SAXBE TALKED TO COMMERCE MINISTER CHATTOPADHYAYA AND IT HAS GOI ENDORSEMENT. IT TIES IN VERY CLOSELY TO THE OBJECTIVES OF THE JOINT COMMISSION AS STATED IN THE OCTOBER 7 COMMUNIQUE SINCE IT WILL BE ABLE

TO DISCUSS EXPORTS AND IMPORTS AS WELL AS SUBCONTRACTING.

8. WHILE THE DELEGATION CAN MAKE ITS OWN PHYSICAL ARRANGEMENTS (SEE ABOVE) THE SUCCESS OR FAILURE OF ITS EFFORTS WILL DEPEND ON THE TYPE OF PROGRAM AND CONTACTS DEVELOPED. WE (AND THE IACC) DOUBT THAT THE INDIAN EMBASSY IS IN A POSITION TO HANDLE SUCH ARRANGEMENTS OUTSIDE OF WASHINGTON AND NEW YORK CITY AND THE IACC HAS ASKED OUR HELP.

9. WE WOULD HOPE THAT STATE AND COMMERCE, WORKING WITH COMMERCE FIELD OFFICES, COULD HANDLE THE DELEGATION'S PROGRAM INCLUDING APPOINTMENTS.

10. ACTION REQUESTED: WE WOULD APPRECIATE YOUR PRELIMINARY COMMENTS ON THIS PROGRAM ASAP. WOULD IT BE POSSIBLE FOR STATE/COMMERCE TO MAKE THE REQUESTED ARRANGEMENTS?  
SCHNEIDER

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** MEETING DELEGATIONS, TRADE VISITS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 08 OCT 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975NEWDE13542  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750349-0872  
**From:** NEW DELHI  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19751070/aaaacklt.tel  
**Line Count:** 133  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION NEA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** buchant0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 06 NOV 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <06 NOV 2003 by ThomasVJ>; APPROVED <28 JAN 2004 by buchant0>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
06 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** INDO-US CHAMBER OF COMMERCE DELEGATION TO VISIT US  
**TAGS:** ETRD, IN, US  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006